

# Estudio Ehecopar.

Member Firm of Baker & McKenzie International



## Renzo Luna Urquizo

Principal Associate

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### Local practice

Banking

### Related legal services

Capital Markets  
Investment Funds

### Languages

Spanish  
English

Renzo is an attorney at law with more than ten years of experience in debt and equity securities public and private transactions in local and international markets. He has an extensive knowledge of securities regulation in Peru and United States, including laws applicable to global offerings, disclosure obligations and private equity and hedge funds.

Likewise, he has extensive experience in advising private and public investment funds in Peru in connection with their creation, placement of their quotas and their proper functioning, as well as in regulatory advice regarding laws and regulations applicable to the Peruvian securities market, banking financial system and private pension funds system, including in analyzing the eligibility of complex investments to be made by the private pension funds.

Renzo's experience includes his engagement in mandatory tender offers, public purchase offerings, tender offers and sanctioning proceedings initiated by the of the Peruvian Capital Markets Superintendency (SMV) and the Superintendency of Banking, Insurance and Pension Funds (SBS). During his professional experience in the SMV, he participated in teams that developed the last most relevant regulatory changes.

### Awards and Honors

- Double honors (Dean's List and Distinction) as Master of Laws from Georgetown University Law Center (2020).
- "Rising Star" by ILFR1000, which is the guide to the world's leading financial law firms (2018, 2019 and 2020).
- "Rising Star Americas" by Legal 500, one of the leading international legal directories, which provides ranking of law firms based on client feedback (2019).
- "Associate to Watch" by the British publication Chambers & Partners Latin America (2017, 2018 and 2019).
- "Next Generation Lawyer" by Legal500 (2017 y 2018).
- Public congratulations and mention for best thesis: "Promoting the Financing of the Real Estate Sector through Public Investment Funds", prepared and defended to obtain the master's degree in Finance and Corporate Law from ESAN University (2013)
- Public congratulations and publication mention for my thesis to obtain the Professional Title of "Abogado" (J.D. equivalent) from the Law

### Estudio Ehecopar

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School of Universidad Nacional de San Agustín. Recognition was based on thesis quality and brilliant defense (2010).

## Education

- Georgetown University Law Center. Master of Laws in the Securities and Financial Law Certificate Program. Washington, DC (2020).
- Universidad ESAN – Master's degree in Finance and Corporate Law. Lima, Peru (2013).
- International Institute of Economic Law. Fintech Week. Washington, DC (2019).
- Center for American and International Law. 55th Academy of American and International Law. Dallas, Texas (2018).
- Pontificia Universidad Católica del Perú. Private Pension Funds' and Insurance Companies' investments. Lima, Perú (2017).
- Baker Mckenzie International. Latin America Transactional Combined Institute. Buenos Aires, Argentina (2016).
- Baker Mckenzie International. North America / Latin America Banking and Finance School: Advance Course. Chicago, Illinois (2016).
- Baker Mckenzie International. North America / Latin America Banking and Finance School: Foundation Course. Chicago, Illinois (2015).
- United States Securities and Exchange Commission - US Sec International Institute For Securities Market Development, Washington, 2013.
- Financial Superintendence of Colombia - Internship in regulation and supervision of negotiation mechanisms Debt Securities and Derivative Instruments, Bogota, 2013.
- Universidad ESAN – Specialization Program in Public Utilities Regulation, Lima, 2012. First Place.
- Universidad ESAN – Specialization Program in Investment Banking, Lima 2011. First Place.
- Universidad San Agustín de Arequipa, Lawyer, Arequipa, 2010. Third Place. Graduate with honors by academic record and the submission thesis.
- Universidad Peruana de Ciencias Aplicadas - Superintendency of Securities (former CONASEV) - X Specialization Course in Stock Market, Lima, 2009.
- Pontificia Universidad Católica del Perú - Specialized Course in Corporate Law: Mergers and Acquisitions, Lima 2009.
- Lima Bar Association – Diploma in Business Law, Lima, 2009.

## Experience

- Legal Intern in the Fiscal and Financial Unit of the Legal Department of the International Monetary Fund. Washington, DC (January to May, 2020).
- Principal Associate at Estudio Ehecopar since 2014.
- Senior Associate at Estudio Ehecopar (2014-2018).
- Legal Analyst in the Office of Legal Counsel of the Peruvian Capital Markets Superintendency (2012-2014).
- Legal Counsel in the Legal Department of the Superintendency of Banking, Insurance and Pension Funds (SBS) (2011-2012).
- Legal Counsel in the General Counsel Office of Peruvian Capital Markets Superintendency (2009-2011).

## Transactions

- International issuance of corporate unsecured bonds by Consorcio Transmantaro under the Rule 144A y Regulation S of the Securities Act of 1933 (2019).
- Public offering of short-term securities and index corporate bonds by Banco Internacional del Perú S.A.A. (2019).
- Public offering of short-term securities by Eléctrica Santa Rosa S.A.C. in the Securities Alternative Market (2019).
- Structuring and registry before the SMV of the First Debt Instruments Program of Refinería la Pampilla S.A.A. (2019).
- Structuring and placement of securitized bonds by Titulización ICSAA - Centro Empresarial San Isidro, trust originated by Inversiones Centeario S.A.A. (2018).
- Public offering of corporate bonds by Gas Natural de Lima y Callao S.A. in the Institutional Investors Markets (2018).
- Public offering of the first green corporate bonds in Peru by Protisa Perú S.A. in the Institutional Investors Market (2018).
- Fourth Issuance of corporate bonds by Engie S.A. (2018).
- Offering and placement of Grupo Energía de Bogotá S.A. E.S.P.'s and Distrito Capital Bogotá's under the Rule 144A and Regulation S of the U.S. Securities Act of 1933 (2018).
- Tender offer launched by Camposol S.A. to acquire and redeem all its bonds issued under the Rule 144A and Regulation S of the U.S. Securities Act of 1933 (2018).
- Public offering of short-term securities by Banco Santander Perú S.A. (2018).

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- Conducting a Legal Pre-feasibility Study of the Infrastructure Investment Fund of the Pacific Alliance requested by the IADB and CAF (2017).
- Public offering of short-term securities by Volcan Compañía Minera S.A.A. (2017).
- Structuring and placement of corporate bonds by Fondo MIVIVIENDA S.A. in two tranches (i)
- Counseled MIVIVIENDA S.A. fund (which promotes access to housing by low-income families) on the structuring and registration before the Superintendency of Capital Markets an issuance of corporate bonds for ~USD 600 million as well as the allocation and issuance for ~USD 450 million through a primary public offering for Peruvian institutional investors and an international private offering in GDN format under Rule 144A and Regulation S of the U.S. Securities Act of 1933
- Public offering of corporate bonds by Banco Falabella Perú S.A. (2017).
- Registry of the Second Corporate Bonds Program of Consorcio Transmantaro S.A. (2015).
- Registry and placement of corporate bonds under Cosapi S.A.'s First Corporate Bonds Program of Cosapi S.A. (2015).
- Registry and placement of corporate bonds under Cosapi S.A.'s First Corporate Bonds Program of EnerSur S.A. (2015).
- Issuance of corporate bonds by de Fondo MIVIVIENDA S.A. in Switzerland (2014).

## Memberships

- Sociedad Peruana del Derecho (2020).
- American Bar Association (2019).
- Colegio de Abogados de Lima (2011).

## Publications

- The importance of the new corporate governance theories in the management of crisis and protection of investors. Analysis considering last regulations approved by the SMV and the current situation produced by COVID-19. The Key magazine, year 2 (2020).
- Cybersecurity and Operational Risk. Capitales magazine, year 12, number 13 (2019).
- Financing of Infrastructure Projects through Investment Public Funds: a regulatory pending reform?. Forseti magazine, 2017 Edition, No. 1 (2017).

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- New Regulations to Indirect Ownership, Linking and Economic Groups”. Captales magazine, Year 8 (2015).
- Changes to the Professionalism and Operational Improvement: Amendment to the Regulations of Brokerage Agents”. Captales magazine, Year 5, No. 52 (2012).

## Teaching experience

- Professor of the course "Business Law" at Universidad San Ignacio Loyola (2014 - present).
- Assistant professor of the course "Banking Law" at Universidad San Ignacio Loyola (2011 – 2013).