



Janett Burga

Principal Associate

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Local practice

Banking

Related Legal Services

Corporate Finance

Banking and Finance

Capital Markets

Fintech

Venture Capital

Mergers and Acquisitions

Languages

Spanish

English

Portuguese

Estudio Ehecopar

Av. La Floresta 497

Piso 5 San Borja

Lima 41

Peru

Biography

Attorney at law with 10 years of international experience and relevant practice in transactions focusing on Financing, Banking and Finance, Securities Regulation, Investment Funds, Fintech and Venture Capital in the Latin America, European and US regions, which includes transactions under Civil and Common Law (Spain, NY) jurisdictions. Practice recognized by the "The Legal 500" magazine.

Practice Focus

Janett Burga Rosales specializes in structuring corporate finance operations. She participated in corporate financing under local and foreign regulations, including her role as legal counsel of Grupo Bancolombia (Peru).

Janett advised investment funds and foreign general partners in structuring Investment Funds and rating Eligible Investments for PFAs and Insurance Companies, as well as banking institutions in their role as structuring entities in local and foreign debt issuance programs under different capital market regimes. She is an expert in venture capital transactions, startups advice including fundraising stage, and financial technology counseling.

Education

- Boston University School of Law, Boston, MA. Fundamentals of Banking Law, July 2018 (awarded with "Kathleen O'Day Scholarship").
- Boston University School of Law, Boston, MA. Master of Laws in Banking and Financial Law, May 2018 (awarded with "Kathleen O'Day Scholarship").
- Universidad del Pacífico, Lima, Peru. Corporate Finance Certificate Program, April 2014.
- Universidad de San Martín de Porres, Attorney at law, *summa cum laude*, February 2012.
- Universidad de San Martín de Porres, Bachelor of Law, July 2010.

Admission

- Lima Bar Association, 2013.

Experience

- Estudio Ehecopar, Principal Associate. Lima, 2019.
- Rebaza, Alcázar & De Las Casas, Senior Associate. Lima, 2019.
- Boston University & MIT. The Martin Trust Center for MIT Entrepreneurship. Entrepreneurship Law Clinic. Boston, 2017.
- Estudio Arbe, Associate. Lima, 2014.
- Estudio Carrera, Associate. Lima, 2013.

Representative legal matters

Financing

- Advised Group Toulouse in a credit facility granted by Banco Santander and Scotiabank Peru of up to an amount of USD 80 billion for the refinancing of a financial debt after the acquisition of Toulouse Lautrec and UCAL by Enfoca.

Capital Markets

- Advised the Social Security Standardization Office (ONP, as per its acronym in Spanish) in the negotiation of the portfolio and investment management agreement related to stock listed in the Latin American Integrated Market (MILA, in Spanish) for USD100 billion with BBVA Spain, BTG Brazil and Compass Group.
- Advised SIGMA SAFI in the structuring, rounds of capital calls and investment and divestiture processes of the Investment Fund in Operational Leasing Leasop I for USD 200 billion.
- Advised Altamar Group regarding the Altamar X Global Private Equity FCR and the Altamar SICAV-RAIF for USD 200 billion in the investment of Peruvian Pension Funds Administrators (PFAs) and the ONP.
- Advised Lexington Capital Partners in the investment of a Peruvian PFA (confidential) for USD 500.000 in Lexington Capital Partners IX, LP.
- Advised W CAPITAL SAFI and Hunter Capital in the restructuring of the Real Estate Rental Investment Fund "FIRBI-Metroport" for USD 185 billion.
- Advised Scotiabank in the First Program and First Issuance of CDNs of Banco GNB Peru S.A. for USD 100 billion.
- Advised BTG Pactual Peru in the First Program, Fourth, Fifth and Sixth Issuance of Andino Investment Holdings under *e-prospectus* of USD 50 billion.

Mergers and Acquisitions

- Advised Hot Rock Limited (Australia) in the sale of 100 % of its shareholding interest in Hot Rock Latam (Peru, Bolivia and Chile),

holder of the geothermal resources concession in Peru, Bolivia and Chile, to the Energy Development Corporation (Philippines).

- Advised EFIC Partners, as a structuring entity, and the seller of a 13.49 % of the stock of Stracon GyM (leading unit in mining services sales in 2013) to the GyM Group.

Venture Capital

- Advised Grupo Credito through their innovation unit "Krealo" in the acquisition of Compañía Incubadora de Soluciones Móviles S.A.C., operator of the technology platform of payment gateway "CULQI".
- Advised Independiente SAFI in the structuring of the Venture Capital Investment Fund winner of the PRODUCE Contest - Seed Round Investment Funds 2018.
- Advised Angel Ventures Peru in the structuring in the First Venture Capital Investment Fund for investment in stock, convertible bonds, SAFEs and others, in start-ups located in a Latin American country growing in the Latam region and in the US in the area of retail sales and financial technology - payment methods.

Teaching experience

- Universidad de Lima, Lima, Peru. Legal-Innovation Course, Associate Professor, August 2019 - present.
- Massachusetts Institute of Technology (MIT), Boston, United States. Member of the Entrepreneurship, IP & Cyberlaw Program, August-December 2017.
- Universidad de Lima, Lima, Peru. Stock Market Course. Teaching Assistant, July 2015-July 2016.