

# Estudio Ehecopar.

Member Firm of Baker & McKenzie International



## Enrique Johanson

Principal Associate

Lima, Peru

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### Biography

MBA, lawyer, arbitrator and lecturer with solid background and experience in civil law, real estate, arbitration, construction law and public procurement.

Enrique has wide experience in the design of strategies with a commercial perspective, providing specialized advice in contractual issues, negotiation of different agreements and complex dispute resolution related to infrastructure projects.

According to The Legal 500 (2016 edition): "senior associate Enrique Johanson Cervantes is praised as an 'excellent lawyer with great command on strategy, litigation and arbitration matters'".

Enrique was also nominated in the shortlist "Rising Star Awards", Best rising litigator in Latin America (International Financial Law Review, 2019).

### Practice focus

Enrique focuses on arbitration, real estate, construction law and public procurement.

### Education

- Master's degree in Business Administration. MEDEX - PAD, School of Management, University of Piura, 2018.
- Post Graduate School, Universidad Peruana de Ciencias Aplicadas, Certification in Construction Law (2012) and Energy Law (2010).
- Post Graduate School, Universidad del Pacifico – Amcham Peru, Certification in National and International Arbitration Law, 2010.
- Public Procurement State Agency, (OSCE), Arbitrators Formation Course, 2009.
- Public Procurement State Agency, (OSCE), Arbitrators Formation Course, Lima, 2009.
- Pontificia Universidad Catolica del Peru, Lawyer, Lima, 2006.

### Admission

- Lima Bar Association, 2006.

### Local practice

Dispute Resolution  
Real Estate

### Related legal service

Arbitration  
Administrative / Public Law / Regulatory  
/ Management Disputes  
Commercial Litigation  
Product Liability Litigation  
Trade Litigation

### Languages

Spanish  
English

### Estudio Ehecopar

Av. La Floresta 497  
Piso 4 San Borja  
Lima 41  
Peru

## Experience

- Listed Arbitrator in the State Contracting Supervisory Agency, since 2009.
- Principal Associate, Estudio Ehecopar since 2014.
- Senior Associate, Estudio Ehecopar since 2011.
- Associate, Estudio Ehecopar since 2006.
- Associate Lawyer, Estudio Javier de Belaunde Abogados, 2006.
- Ad Hoc Secretary Arbitrator in arbitrations related to the contracting and acquisitions conflicts of the State, 2005 – 2006.

## Representative legal matters

- Successful negotiation representing Fibra II, an Investment Fund, in three strategic deals between 2019-2020: i) the sale of a premium office building (USD 46.4 Million), ii) the sale of an industrial property (USD 20.8 Million), iii) the leasing of premium offices (future cash flow USD 22 Million).
- Advisor in contractual matters to real estate companies, construction projects and clients from different industries since 2007.
- Successful defense to a transnational mining company in an arbitration related to a complex construction project. Our client eliminated a USD 9 Million contingency (2019).
- Successful defense in arbitrations related to infrastructure projects of more than USD 360 Million (2015-2018).
- Part of the team that successfully represented the Republic of Peru together with White & Case LLP in the civil complaint filed against Yale University for the recovery of the archaeological artifacts of Machu Picchu.
- Participation in the successful defense of mining, agro industrial and energy companies, in arbitration and judicial procedures (2007 to date).
- Permanent advisor in contracting matters of a real estate company (2007-2015).

## News, Events Publications

- Speaker in academic events related to arbitration and public procurement. Law professor with "Silver Talent" recognition, Universidad Peruana de Ciencias Aplicadas.
- *¿Todavía es útil analizar la "necesidad" de una ampliación de plazo en arbitrajes de obra pública?* In: Justicia en un Click N° 4: Estudio Ehecopar - Dispute Resolution Newsletter, April 2018.

# Estudio Echecopar.

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- *¿Arbitraje ad hoc o institucional? Criterios de elección en base a sus propuestas de valor.* In: Justicia en un Click N° 2: Estudio Echecopar - Dispute Resolution Newsletter, October 2017.
- Participation in the translation of "*Protocolo de demoras y interrupción de la Sociedad de Derecho de la Construcción del Reino Unido*". Published on the website of the Peruvian Society of Construction Law, April 3, 2017.