



Andrea Espejo

Senior Associate

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Global areas of practice

Dispute Resolution

Areas of expertise

International Investment Arbitration

International Commercial Arbitration

Domestic Arbitration

Dispute Resolution

Foreign Investment

Regulatory

Languages

Spanish (native)

English (fluent)

Portuguese (good knowledge)

Estudio Ehecopar

Av. Los Conquistadores 1118

Piso 6, San Isidro

15073

Lima - Peru

Experienced dispute resolution lawyer with over ten years of experience. Active participant representing the Peruvian State, private, and public entities in international and domestic arbitrations in high regulated sectors, specially energy, concessions, and construction, with seats in Europe, USA, and Latin America, under the most important arbitration rules (ICSID, ICC, UNCITRAL, CIAC, among others). Andrea completed her master's degree in International Arbitration at University of Miami, being awarded with the White & Case/Carolyn B. Lamm Full Tuition Scholarship and the Baker McKenzie Graduate Legal Study Scholarship. She is committed to the improvement of arbitration by founding a non-profit organization to promote best practices in the area, coach of young law students who participate in International Arbitration Competitions (Moots), speaker, and published books and articles author.

Representative clients, cases or matters

Among the most relevant matters Ms. Espejo has been and is involved are the following:

- Led a team on an ad hoc UNCITRAL international commercial arbitration with seat in Mexico, representing an operational arm of an international organization, related to the Work Contract for the design and implementation of a new hospital in Peru. The Tribunal denied the action brought by the Claimant and approved the counterclaim brought by our client with an approximate value of +USD 8 million.
- Led a team on an ICC international commercial arbitration with seat in Lima, representing a consortium of consulting engineers with +70 years of experience, regarding a project for the improvement and expansion of the drinking water supply, sewerage water supply and sewerage systems in Peru. The Tribunal rejected the claims of the Claimant, and approved the counterclaim brought by our client with a value of +USD10 million.
- Member of the team that represented a Spanish leading business group specialized in the development of public works projects and implementation of construction projects, in two ad hoc UNICTRAL international arbitrations with seats in Miami against the Peruvian public institution of social security in health, regarding two public-private partnerships for the construction and operation of two hospital complexes, first of their kind in Latin America with an approximate value of +USD54 million.

- Member of the team that represented a Peruvian company owned by a Canadian investing group with global presence in +30 countries with a dispute of +USD700 million, in three ad hoc UNCITRAL international arbitrations against a Peruvian public entity, in disputes of very complex nature. The seat of the arbitrations is Washington D.C. and the disputes are related to a high-profile Concession Contract of 30 years, for the construction, operation and maintenance of highways in Lima city. The Tribunal interpreted the contractual management mechanism in a favorable manner to our client, setting an important precedent for the industry and other concessions in Peru.
- Member of the team that represented a Peruvian company owned by a French business group in the construction sector with global presence, in two international arbitrations before the International Arbitration Chamber of Paris, with seat in Paris, against a Peruvian public entity regarding breach of the 40 years vial Concession Contract and its annulment. The Arbitral Tribunal recognized several of our client's petitions.
- Advised energy, technology, and construction private companies to prevent and solve disputes regarding contract execution and regulatory matters.

Experience

- Senior associate at Estudio Ehecopar, Member Firm of Baker & McKenzie International. July 2023 - Present.
- Intern at Hogan Lovells LLP, Miami, United States. August 2022 - December 2022.
- Senior associate at Estudio Ehecopar, Member Firm of Baker & McKenzie International. 2020 - July 2022.
- Associate at Estudio Ehecopar, Member Firm of Baker & McKenzie International. 2017 - 2020.
- Law clerk at Estudio Ehecopar. 2016.
- Legal trainee at Estudio Ehecopar. 2014 - 2015.
- Legal trainee at Estudio Bullard, Falla, Ezcurra. 2013 - 2014.

Publications, presentations and articles

Speaking Engagements and Teaching Experience

- Arbitrator in Vis Pre Moot Competition organized by Georgetown University Law Center, 2023.
- Arbitrator in Final Hearing in Pre Moot Madrid organized by IBT, Guatemalan Young Arbitrators, and Legal Hackers, 2023.
- Speaker, V Congress on Women in Arbitration organized by the Circle of Arbitration with the State, 2022.

- Speaker, VII Congress for the 50th Anniversary of the Research Center of Universidad del Pacifico and 14th Anniversary of the Law School, 2022
- Speaker, IV International Congress of Young People in Arbitration organized by Peruvian Arbitration Institute, 2022
- Arbitrator, Children Rights Moot Court, organized by Baker McKenzie and Universiteit Leiden, 2021.
- Speaker, Arbitration Seminars organized by GEAR-Arbitration Studies Group of San Marcos University, 2019-2021
- Arbitrator in Arbitration Competitions (MOOT) organized by APTA PERÚ, 2019-2021.
- Speaker, International Congress of Young People in Arbitration organized by the Peruvian Arbitration Institute, 2019
- Teacher, Arbitration Diploma of the School of Government, 2018
- Speaker, Regional Arbitration Congress organized by the Peruvian Arbitration Institute. Tacna, Peru, 2018

Publications

- Coauthor, Book "Recognition and execution of annulled awards at the seat of arbitration: Analysis under the New York Convention" (in process of publication by Editorial Fund of Universidad del Pacifico).
- Coauthor, Book "Arbitration of M&A Transactions: A Practical Global Guide, Second Edition", Peru Chapter, Ed.: Edward Poulton, 2020.
- Author, Article "Arbitration + Technology = Efficiency, where?" Advocatus Review No. 40, pp. 265-275, 2021.
- Author, Article "Recent modifications to the Arbitration Regulations of the Arbitration Center of the Lima Chamber of Commerce and AMCHAM", Prometheo Review (Administrative Law Circle), 2021.
- Author, Article "The figure of Third-Party Funding and its impact on Investment Arbitration", Agnitio Blog, 2018.
- Coauthor, Article "The New York Convention: background and goals", Forseti Law Review, 2018.

Leadership and Volunteering

University of Miami, International Moot Court Program (IMCP), August 2022 - Present

- Coached University of Miami teams for International Arbitration Competitions.

"Lima Very Young Arbitration Practitioners - LVYAP" - Non-profit association, July 2018 – Present

- As co-founder of the association and director of the events commission, defined the vision and mission of the organization.

Organized Academic and Extracurricular Events of the Association since its foundation.

- Organized +20 successful events with +1000 participants, developed innovative formats of events.
- Participated in a worldwide alliance of "VYAPs", with presence in + 20 countries.

Universidad del Pacifico, 2016 - 2021

- Coached Universidad del Pacifico teams for International Arbitration Competitions and MOOT Madrid.

Education, honors and admission

Education

- University of Miami School of Law, Coral Gables, FL. LL.M. in International Arbitration, May 2023.

Honors: White & Case International Arbitration Full-Tuition Scholarship

Baker McKenzie Graduate Legal Study Scholarship

Moot Court: Coach, International Moot Court Program

Activities: Research Assistant, University of Miami School of Law

- Columbia Law School and CI Arb, Comprehensive Course on International Commercial Arbitration, New York, 2021.
- American University, International Commercial Arbitration Summer Program, Washington D.C., 2020.
- Center of American and International Law in Dallas, United States. 56th Annual Academy of American and International Law.

Honors: Baker & Mckenzie International Scholarship

Annual Speaker of the Academy

- Universidad del Pacifico and American Chamber of Commerce - AMCHAM Peru, Specialization Program in International Arbitration and Investments Arbitration, Lima, 2018.
- Universidad del Pacifico, Specialization Program in Construction Law, Lima, 2018. (Third Place of the graduates)
- Universidad del Pacifico, Law Degree. Lima, 2017.

Honors: Licensed with the "Outstanding cum laude" (*Summa cum laude*) honor.

Recognition as First place of graduates and First Place at Law School (2012-2015).

"Special Robert Maes Prize"

"Robert Maes Prize", and "List of honor" (2012-2015);

Moot Court: MOOT Madrid, Universidad Carlos III, VII Edition, Madrid (2015); awarded as the best team-oral phase.

International Arbitration Competition, Universidad del Rosario, VI Edition, (Bogota, 2013).

International Arbitration Competition, American University, V Edition (Washington, 2012); Special mention as best speaker.

Admissions

- Eligible to take the New York Bar Examination.
- Lima Bar Association, 2017.